

**Minutes of the Meeting of the
BOARD OF DIRECTORS of the
DETROIT REGIONAL CONVENTION FACILITY AUTHORITY
Cobo Conference & Exhibition Center**

November 13, 2014

A Regular Meeting of the Board of Directors of the Detroit Regional Convention Facility Authority (the "Authority"), was held at 8:30 a.m. on November 13, 2014, pursuant to the requirements set forth in the Regional Convention Facility Authority Act at MCL 141.1351, et seq.

- I. ROLL CALL.** The regular meeting was called to order by Chairman L. Alexander at 8:34 a.m.
- PRESENT:** Director J. Abdo, Director L. Alexander, Director M. Carroll, Director W. Guillebeaux, and Director J. Okotie-Eboh
- ABSENT:** None.
- ALSO PRESENT:** P. Bero, T. Connors of SMG, T. Tuskey, G. Brown, E. Duff, Esq. of Garan Lucow Miller, P.C., and M. Powers of DMCVB

- II. APPROVAL OF MINUTES.** A motion to approve the Minutes of the regular meeting of the Authority held October 30, 2014 by J. Abdo.

UNANIMOUSLY APPROVED

- III. DRCFA/COBO BALANCED SCORECARD REPORT.** DRCFA Balanced Scorecard Report Quarter 4 presented by B. Davenport.

- IV. CEO/CFO REPORT.** CEO/CFO Patrick Bero presented his report to the Board which included updates on the following:

- a. MIOSHA Partnership/O.C.I.P. Upgrade
- b. Resolution to Approve to Move the Spirit of Transportation Statue Venus Bronze Works by J. Okotie-Eboh.

UNANIMOUSLY APPROVED

- V. REPORT OF GENERAL MANAGER.** Facility General Manager Thom Connors of SMG presented his report which included the following:

- a. Building Trades Scope of Services Update and Introduction of Staff by C. Molinari and B. Caverly
- b. Major Events Report
- c. 1st Quarter 2014-2015 Sales Overview by G. DeSandy

- d. Video Board Advertising Proposal and Discussion of Status. Motion to approve continuing negotiations with Adams Outdoor Advertising as presented in Leadership Brief by J. Okotie-Eboh.

UNANIMOUSLY APPROVED

- e. Google Maps Initiative by M. Klida
f. Cobo Operations Business Plan FY 2015

VI. REPORT OF CHAIR OF DRCFA SUB-COMMITTEE ON CAPITAL IMPROVEMENTS & UPGRADES. Committee Chair W. Guillebeaux presented a summary of pertinent items addressed in the Sub-Committee Meeting Agenda dated November 10, 2014.

VII. UNFINISHED BUSINESS. None.

VIII. NEW BUSINESS. None.

IX. PUBLIC COMMENT. None.

X. CLOSED SESSION. A motion for adjournment to Closed Session to discuss pending litigation at 10:38 a.m. by J. Okotie-Eboh.

UNANIMOUSLY APPROVED

A motion by W. Guillebeaux to re-convene the regular meeting of the Board of Directors at 10:52 a.m. by roll call vote.

UNANIMOUSLY APPROVED

XI. Motion to approve final resolution and close out of the TTJV Construction Management Agreement and for authority to resolve any and all outstanding claims not to exceed amount of \$176,000.00 by J. Okotie-Eboh.

UNANIMOUSLY APPROVED

XII. ADJOURNMENT. A motion for adjournment of the regular meeting at 11:03 am. by J. Abdo.

UNANIMOUSLY APPROVED

Respectfully submitted,



Joseph Abdo, Secretary

Approved: December 11, 2014

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